

Message Text

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PAGE 01 TAIPEI 04515 140351Z

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FOR BED/OIM/OD - GARNITZ

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E.O. 11652: NA

TAGS: BEXP, TW

SUBJECT: FSL E/C SPECIALISTS REGIONAL SEMINAR

REF.: (A) 77 A-3217, (B) STATE 173686

TCD WISHES TO INQUIRE WHETHER NOMINATIONS CAN BE ACCEPTED FOR TRADE CENTER LOCALS TO ATTEND SUBJECT SEMINAR. TC NOT PREVIOUSLY AWARE OF DEVELOPMENTAL NEEDS SURVEYS (DNSS) DESCRIBED REFTEL A, BUT SEMINAR WOULD BE AN EXTREMELY VALUABLE TRAINING TOOL FOR TC'S "TRADE PROMOTION SPECIALISTS" WHO MUST BE KNOWLEDGEABLE ABOUT ALL ASPECT OF E/C DUTIES DESCRIBED REFTEL B, PARA 5. THEY FREQUENTLY ARE QUERIED ABOUT VARIOUS COMMERCIAL SERVICES FROM THE LARGE NUMBERS OF AMERICAN ANBQCHINESE BUSINESSMEN WITH WHOM THEY COMMUNICATE DAILY DURING THE SOLICITATION OF EXHIBITORS AND PROMOTION OF TC EVENTS. TC FEELS STRONGLY THESE COMMERCE-FUNDED LOCALS SHOULD HAVE THE BENEFIT OF THE SEMINAR TRAINING TO AUGMENT THEIR PROFESSIONAL SKILLS.

IF COMMERCE AGREES, TC WOULD LIKE TO NOMINATE

VINCENT TSAO TO ATTEND SEMINAR. MR. TSAO IS THE

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SENIOR TRADE PROMOTION SPECIALISTS (FSL2) AND HAS DONE AN OUTSTANDING JOB SINCE JOINING TC STAFF IN 1974. THE APPROXIMATE COST FOR PERDIEM AND ROUND TRIP PLANE FARE TO MANILA IS \$532. PLEASE ADVISE SOONEST. UNGER

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